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February 3, 2003

Mr. Jack Kanner
PSR®
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Corte Madera, CA 94976

RE: Disability Management Public Safety Training Performed by PSR®

Dear Sir/Madame

This letter introduces disability loss control measures employed by PSR® for Public entities that provide emergency services.

Recognizing the spiraling costs of work related injuries, particularly with safety employees and their unique performance demands; the City of Manhattan Beach contracted with PSR® Corporation for its highly regarded work behavior safety training program.

In August 2001, PSR® provided specialty training to the Manhattan Beach firefighters/paramedics. The hands on training concentrated on career imprinting of proper body mechanics through the use of intra-truncal pressure and appropriate breath control, leveraged biomechanics and other masterful techniques. These techniques are designed to eliminate preventable orthopedic injuries in a physically demanding occupation.

At the conclusion of the training, every employee completed an evaluation. The responses were extremely favorable. Many thought it was the best training ever received.

Although Fire Department employees continue to file workers compensation claims, it is my belief that the PSR® training had a significant positive impact on those employees who received the training. The frequency and severity of orthopedic injuries in our city have been reduced.

As a tenured Public entity Risk Manager, I and my safety colleagues recommend this highly regarded disability management system as best and only one of its kind available.

Sincerely

Howard Fishman
Risk Manager